

European Tyre & Rubber Industry

Statistics

EDITION 2012













The ETRMA Statistics Report

What is this report: part of the work of ETRMA is that of collecting information and data with regard to the tyre and general rubber goods industry. This report should give you a clear picture of the size of the European Industry and its relations with the rest of the world.

How to use this report: as you can see on the right each section of the report is marked by a colour. These colours will guide you through the report and will help you skipping to the section you want to review.

Our sources: ETRMA used for this report a variety of sources. These include its own members, Eurostat, LMC and the International Rubber Study Group. **ETRMA**

2011 Key Figures

VEHICLE DATA from 2005 to 2011 and beyond

GENERAL RUBBER GOODS Production and Trade

TYRES: Production , Sales and Trade

RUBBER

Appendix: Export and Import Tariffs



ETRMA is the leading voice of tyre and rubber goods producers. Since 1959, the Association is devoted to advocating the interests of the tyre and rubber manufacturing industries with the European Union institutions and other international organizations.

ETRMA contributes to ensuring the development, competitiveness and growth of the tyre and rubber industry in contributing to all the initiatives in favour of health, safety & environment protection, transport and road safety and access to third markets in coordination with the European public authorities.

Statistical data are an important element of the knowledge about our sector consisting of a wide range of products, many of which are traded internationally. The product range of our Members is extensive from tyres, construction and automotive rubber goods to pharmaceutical, baby care, etc.

Trade has become a more important and sensitive issue than in the past: Europe is still recovering from the financial crisis, whilst emerging countries are catching up and rapidly increasing their market share in the EU.

For this reason it is essential to have a complete picture of the tyre and general rubber goods sector through accurate statistics. This necessity applies also to the situation of rubber as a raw material market, for which Europe is still totally dependent on imports from South East Asia.

For all other information, we invite you to visit our website www.etrma.org or contact the ETRMA secretariat.

The European Tyre and Rubber Industry

This section will run you through the following points:

- Who are the Members of ETRMA;
- •Where are their Brussels Offices;
- •Where are their European plants;
- •Who is ETRMA.

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ETRMA's Members and

Tyre Corporate

National Associations Affiliated members



Apollo Vredestein www.vredestein.com





www.marangoni.com



www.nokiantyres.com



www.bridgestone.eu



www.goodyear.com



www.michelin.com



www.pirellityre.com



www.conti-online.com



www.hankooktire-eu.com





www.trelleborg.com



Belgium www.federplast.be



France www.lecaoutchouc.com



www.wdk.de

The Netherlands



Finland www.kumiteollisuus.fi



italy www.federazionegommaplastica.it



Spain www.consorciocaucho.es



Tyre Corporate – BRISA www.brisa.com.tr





...their Brussels' Representations



Bridgestone Europe
Kleine Kloosterstraat 10
1932 Zaventem



Goodyear Dunlop Tires Europe Culliganlaan 2A 1831 Diegem



Pirelli Rue de Namur 73/D 1000 Bruxelles



Continental Benelux Excelsiorlaan 61 1930 Zaventem



Michelin Avenue de Tervuren 12 1040 Brussels

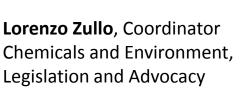
Who is ETRMA?



The President,
Mr Patrick Lepercq
(Michelin)



Mirella Larsen, Office Manager







The Vice-President, Mr Christian Kötz (Continental)



Jean Pierre Taverne, Technical Coordinator, End of Life Tyres



The Secretary General, Ms Fazilet Cinaralp



Heinz-Jürgen Schmidt, Coordinator, Europool



Marta Conti, Advisor, Trade and Parliamentary Affairs

The General Assembly, who sets the general policy of the Association.

The Board of Directors, who administrates the Association.

5 Committees and 20 sector groups of industry experts who study specific issues, make recommendations and prepare ETRMA position papers.

2011 Key Figures

This section gives a picture of the European Tyre and General Rubber Goods Industries.

The main findings are the following:

- •ETRMA's tyre members turnover grew by 13%;
- •GRG production in Europe grew by 26%;
- •The Vehicle park in Europe decreased by 0.7%;
- •Exports and imports of both tyres and general rubber goods grew by 16%.

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Number of companies Tyre Corporate Companies	~4,200 12 headquarters 91 tyre manufacturing factors 15 R&D centres	cilities	
Direct employment	374 000		
Turnover ETRMA tyre members, EU 27		[= + 8% / 2010] [= + 13% / 2010] companies are ETRMA mem orld tyre industry turnover	Source: ETRMA bers, Source: ERJ
Tyre production GRG production	4.8 million tonnes European tyre production tyre production estimated 2.9 million tonnes	[= +6.6 % / 2010] represents 24 % of the worl d at 20 million tonnes [=+26% / 2010]	d Source: ETRMA
Tyre replacement sales Passenger car & light commercial vehicle tyres Medium & heavy commercial vehicle tyres	301.7 million units 289 million units 12.6 million units	[= +4.41% / 2010] [= +4.21 % / 2010] [= +9.10 % / 2010]	Source: ETRMA, Eurostat

⁽e) estimated * except in export/import figures

^{**} excluding Bulgaria, Cyprus, Estonia, Lithuania, Latvia, Malta and Turkey

2011 Key Figures

Vehicle park**	273.6 million units	[= - 0.7 % / 2010]	
Passenger car park	269 million units	[= - 0.7 % / 2010]	
Truck park	4.6 million units	[= + 4 % / 2010]	Source: LMC
Exports (€)	+ € 8.1 Bn	[= +16.4 % / 2010]	
Tyre	+ € 5.2 Bn	[= +30 % / 2010]	
GRG	+ € 4 Bn	[= +2.6 % / 2010]	
Exports (units)			
Tyre	71.2 million units ***	[= +11.5 % / 2010]	Source: Eurostat
Imports (€)	+ € 10 Bn	[= +16.2 % / 2010]	
Tyre	+ € 6.6 Bn	[= +32% / 2010]	
GRG	+ € 3.4 Bn	[=-5.5 % / 2010]	
Imports (units)			
Tyre	215.7 million units ***	[= +8.2 % / 2010]	Source: Eurostat
R&D investments in tyre companies			
Tyre	Up to 3.5% of annual tu	rnover	
GRG	Up to 5% of annual turn	Source: ETRMA	

(e) estimated * except in export/import figures

^{**} excluding Bulgaria, Cyprus, Estonia, Lithuania, Latvia, Malta and Turkey

^{***} This figure refers to all tyres: car, light trucks, medium and heavy vehicles, bicycles, motorcycles and all special use tyres.

Vehicle Data

This section gives an overview of the European vehicle parc and its evolution through the years, including a forecast until 2025. It also includes a comparison between European sales of new vehicles with the world sales and imports into Europe. Data shows the following:

- •The vehicle parc in Europe and the US is growing significantly slower than that of other regions, China in particular;
- •There is a decline of European sales of new vehicles compared to sales in the rest of the world;
- •Sales of commercial vehicles in Europe are slowly recovering from the crisis, while those of cars are still on a negative series of results.

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Evolution of car parc on world major markets

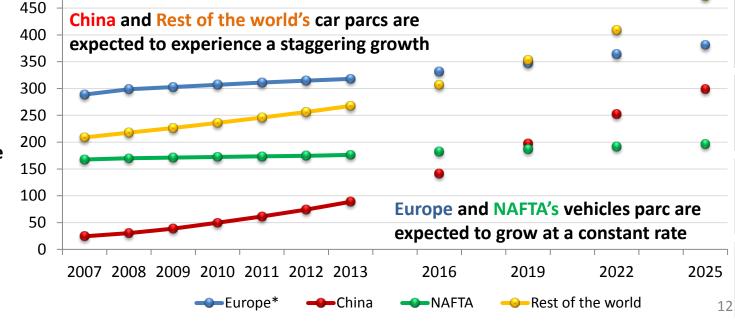
Source: LMC/in 000.000 units

_		2007	2008	2009	2010	2011	2012	2013	2016	2019	2022	2025
Africa		18	18	19	19	20	20	21	 23	26	30	34
ASEAN		19	20	21	23	24	26	28	34	40	46	51
East Asia		75	76	77	78	79	80	81	83	86	89	92
India		15	17	18	20	22	24	27	37	52	73	104
Middle East		28	31	32	34	36	38	40	47	54	61	70
Oceania		14	14	15	15	15	16	16	17	19	20	22
South America		40	42	44	47	49	52	54	65	77	89	100
Europe*		289	299	303	307	311	315	318	332	347	364	381
China Region		25	30	39	50	61	74	89	 141	197	252	299
NAFTA	500 -	168	170	171	173	173	175	176	 182	187	192	197
	450											<u>.</u>

The Chinese car parc is expected to overtake the NAFTA's one in 2019 and that of the rest of the world will take over Europe in the same year.

Rest of the world

*Europe includes all of Eastern, Central and Western Europe

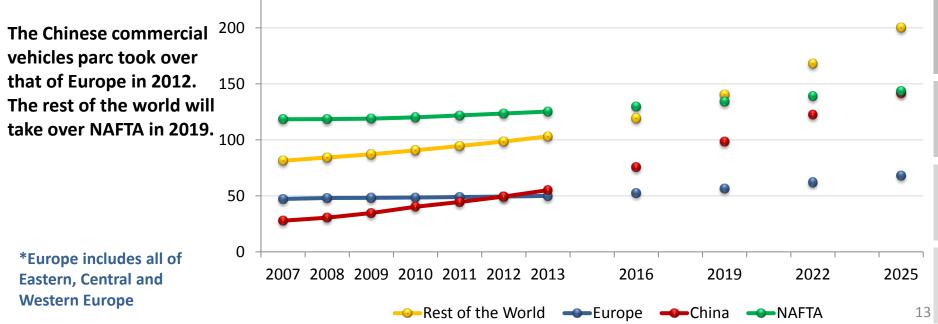


Evolution of Commercial Vehicle parc on world major markets

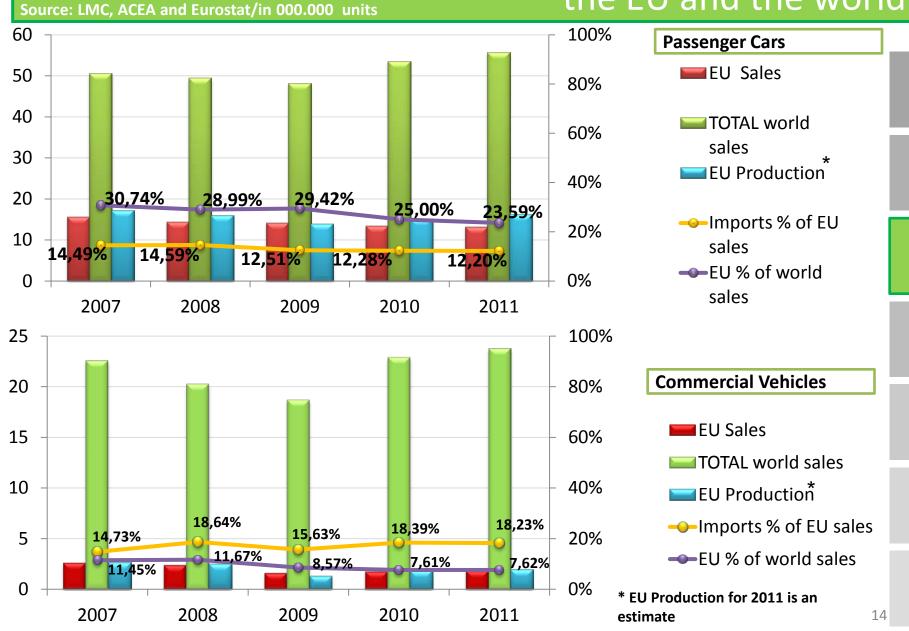
Source: LMC/in 000.000 units

Rest of the world

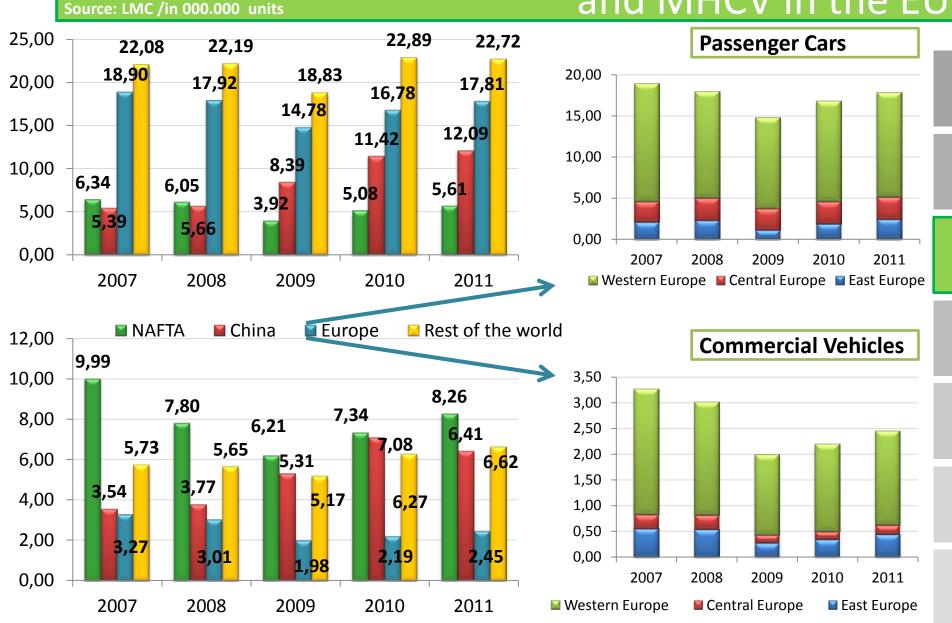
	2007	2008	2009	2010	2011	2012	2013	2016	2019	2022	2025
Africa	8	9	9	9	10	10	10	 12	 13	15	17
ASEAN	14	15	15	16	16	17	18	 20	 23	26	30
East Asia	23	22	22	22	22	21	21	20	21	22	23
India	10	11	12	13	15	16	18	 24	 34	47	65
Middle East	10	10	11	12	12	13	14	 16	 19	22	26
Oceania	3	4	4	4	4	4	4	 5	 5	5	6
South America	13	13	14	15	16	17	18	 22	 26	30	34
Europe*	47	48	48	48	49	49	50	 53	 57	62	68
China	28	30	35	40	45	49	55	 76	 98	123	142
NAFTA	118	118	119	120	122	124	125	 130	 134	139	144
								 ·	 	 	



Sales and imports of passenger cars, LCV and MHCV in the EU and the world



European production of passenger cars, LCV and MHCV in the EU



GENERAL RUBBER GOODS

This section gives an overview of the European Industry producing General Rubber Goods (GRG).

The main findings are the following:

- •After a sharp fall in 2008 and 2009, the GRG production trend of European main producer countries became positive again in 2010. In 2011 the progress slowed down and it remains still below the pre-crisis level with the exception of Germany.
- •Five out of 10 of the main GRG companies are European.
- •The trade balance is still positive, although by a small amount, if imports and exports are measured in euros, but negative when measured in tonnes.
- •Imports are dominated by countries producers of natural rubber, exports are more evenly distributed.

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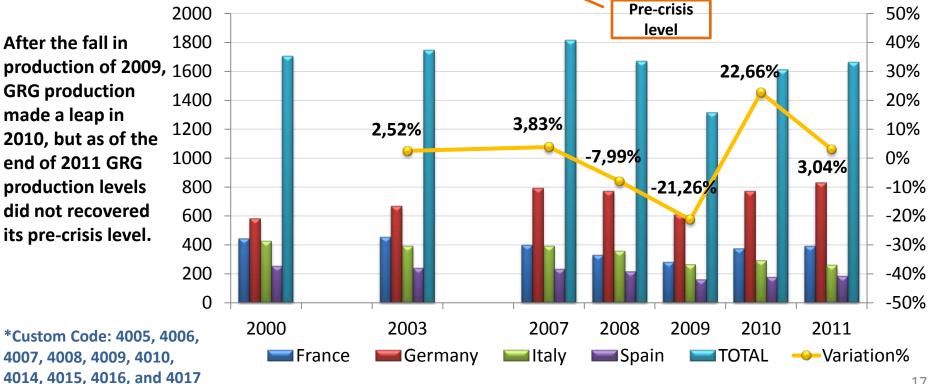
Appendix: Export and Import Tariffs

Evolution of GRG production*

Source: ETRMA/in 000 tonnes

	2000	2003	20	007	2008	2009	2010	2011
France	444	453	3	98	330	280	375	390
Germany	582	667	7	93	770	610	770	830
Italy	426	391	3	92	354	264	290	259
Spain	253	237	2	32	216	161	178	183
TOTAL	1705	1748	18	315	1670	1315	1613	1662

After the fall in **GRG** production made a leap in 2010, but as of the end of 2011 GRG production levels did not recovered its pre-crisis level.



4007, 4008, 4009, 4010,

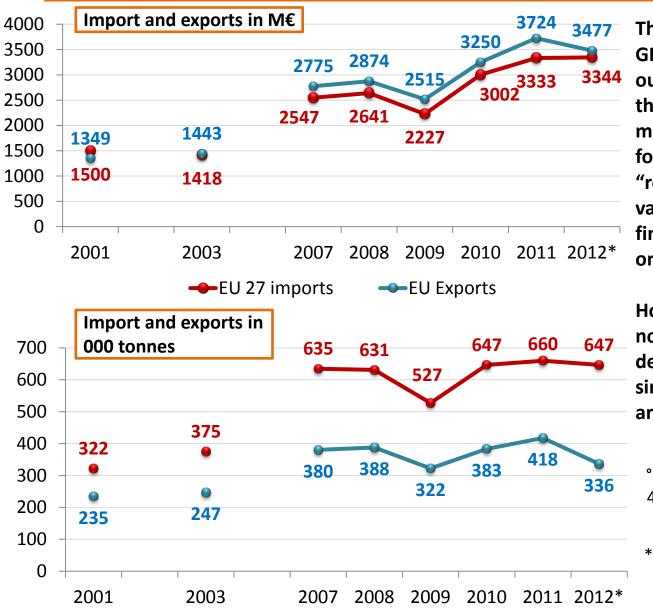
Top 10 global GRG companies

Source: ERJ

	Rank 2010	Company	Headquarter	•	2010 Non tyre rubber sales in \$M	Variation
1	2	Continental AG	Germany	4605	5033	-9%
2	1	Hutchinson SA	France	4164	3775	10%
3	4	Trelleborg AB	Sweden	3896	3532	10%
4	3	Freudenberg Group	Germany	3890	3405	14%
5	5	Bridgestone Corp	Japan	3793	3258	1 6%
6	6	NOK Inc.	Japan	3393	3123	1 9%
7	7	Tokai Rubber Ind.	Japan	3035	3023	= 0%
8	8	Pinafore Holdings	UK	2956	2921	1%
9	9	Cooper Standard Auto.	USA	2852	2412	18%
10	10	Parker-Hannifin Corp	USA	2470	2000	1 24%

GRG Import/Export and main world markets

Source: Eurostat



The graphs show that while GRG imports significantly outweighs exports in tonnage, the exports are higher when measured in value. The reason for this is that the EU imports "row materials" at a lower value and export them as finished products at a higher one.

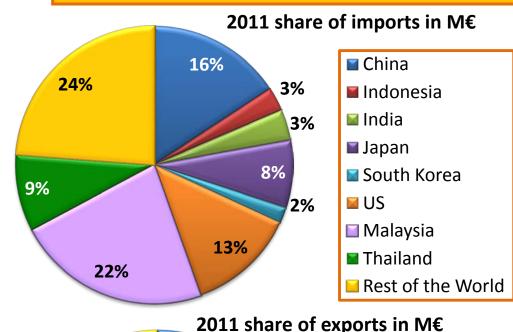
However, it should also be noted that EU exports are declining and for the first time since 2001 import and exports are getting closer.

°HS Codes: 4007, 4008, 4009, 4010, 4014, 4015, 4016.9100, 4016.9200, 4016.9300

* Estimate on the basis of data until June 2012.

GRG Import/Export and main world markets

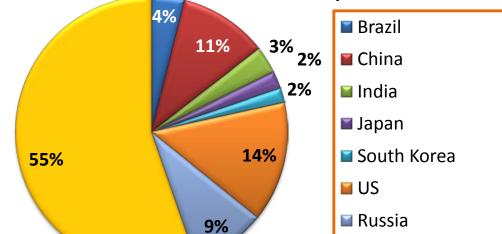
Source: Eurostat/000 tonnes



The high proportion of imports from Malaysia and Thailand confirms that the European rubber industry imports a considerable amount of raw rubber materials to transform it in high technology products.

Major imported products in tonnes	2011
Plates, sheets and strip of rubber*	81,92
Floor coverings and mats	75,19
Surgical gloves	81,62
Gloves, mittens and mitts of rubber	142,03
Tubes, pipes and hoses of rubber	110,80

* Cellular and non cellular



Rest of the World

The exports are instead more diversified in terms of destinations and a part from the US, China and Russia, the exports seem to be evenly divided amongst third countries.

Major exported products in tonnes	2011
Tubes, pipes and hoses of rubber	108,13
Transmission and conveyors belts	75,38
Floor coverings and mats	67,65
Plates, sheets and strip of rubber*	63,99
Gaskets, washers and other seals	48,26

* Cellular and non cellular

TYRES

This section gives an overview of the car, light trucks, trucks and agricultural tyres segments of the European market including imports and exports and used tyres.

The main findings are the following:

- •Tyre production in Europe increased in 2011, but it still has not reached pre-crisis level;
- •The market share of ETRMA's members in Europe is decreasing and it reached the all time low of 77% in the cars and light truck segment and 81% in the truck and bus segment;
- •Tyre trade flow remains unbalanced with China dominating the imports in all segments;
- •Since the entry into force of the FTA with Korea, exports have been steadily growing and in 2011 they were three times the volume of the previous year;
- •Tyre Recovery remains high and sustainable in Europe.

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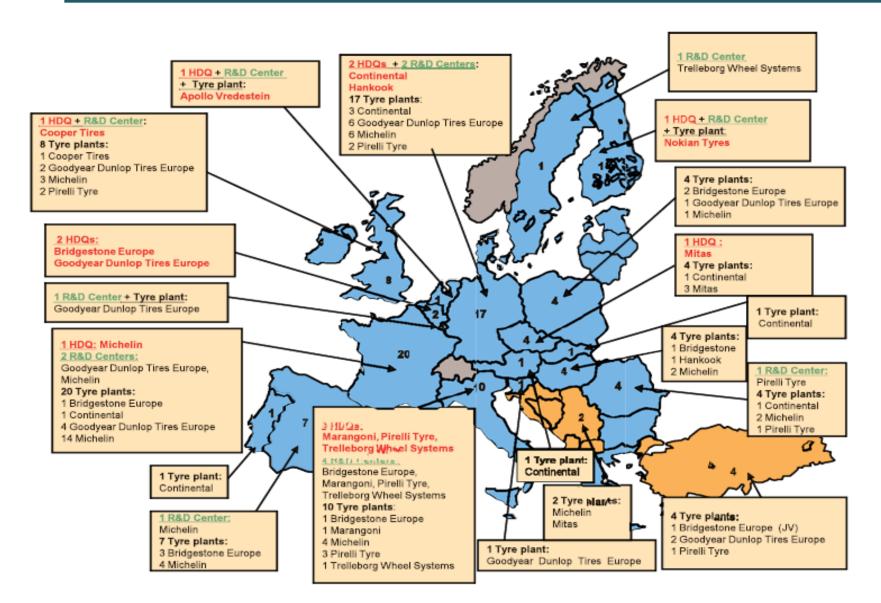
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Appendix: Export and Import Tariffs

ETRMA's tyre companies plants



EU tyre production and ranking of world tyre companies' sales

3.269

3.361

-3%



China

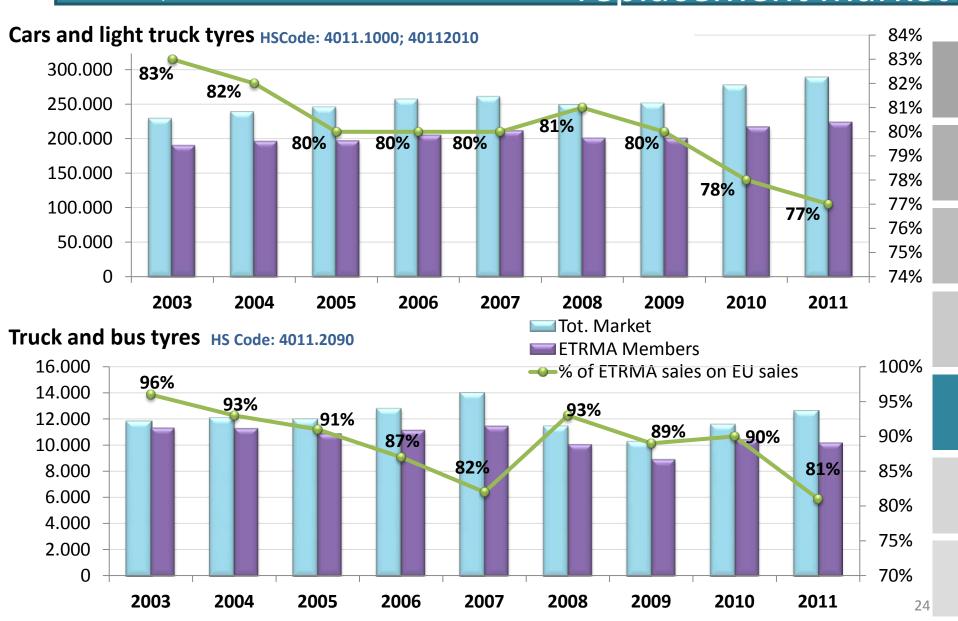
9

Hangzhou Zhogce

10

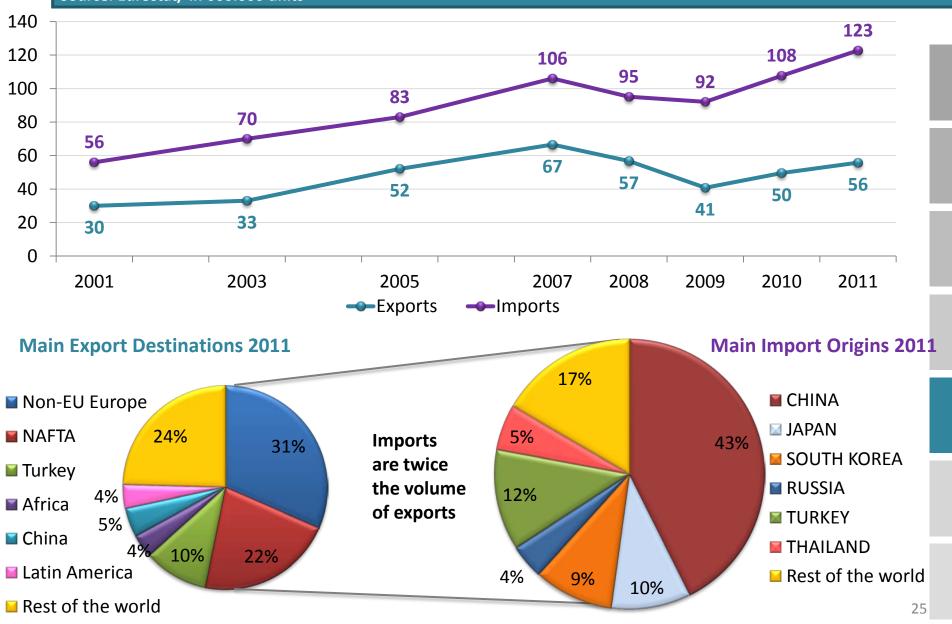
Annual sales trends on the European tyre replacement market

Source: Europool and Eurostat/in 000 units



Import / export of passenger and light vehicles tyres



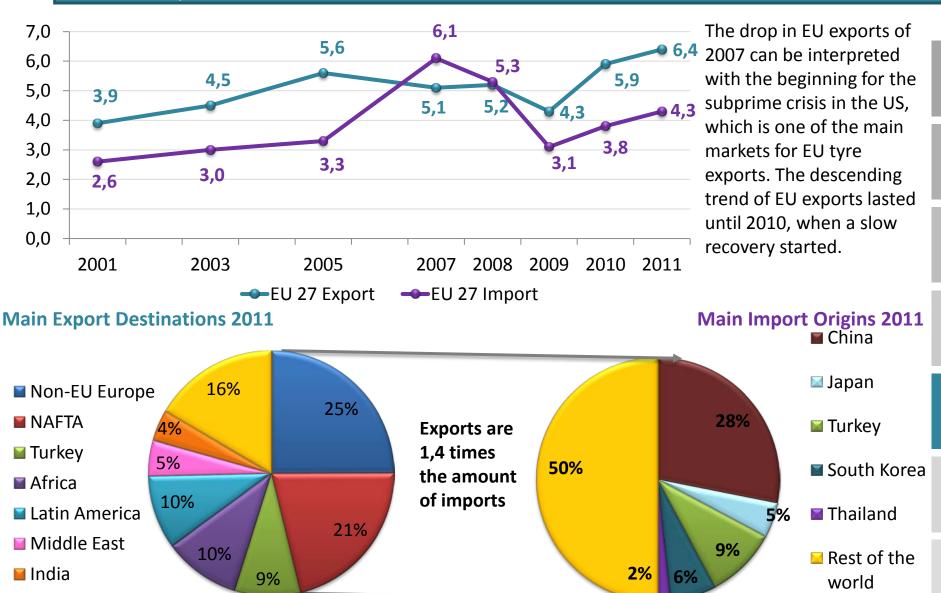


Import / export of truck tyres

26

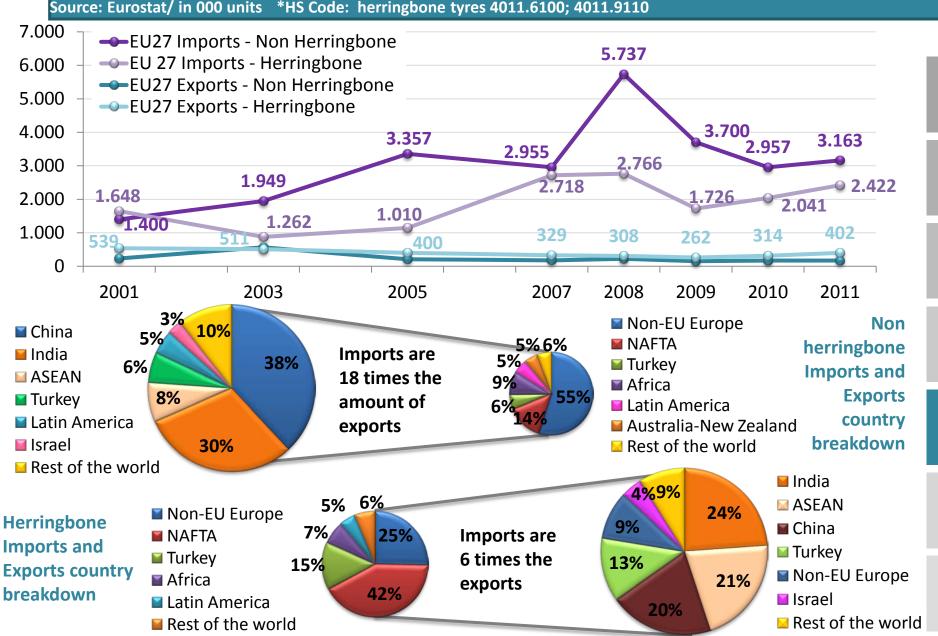
Source: Eurostat/ in 000.000 units

■ Rest of the world



Import / export of agricultural tyres*

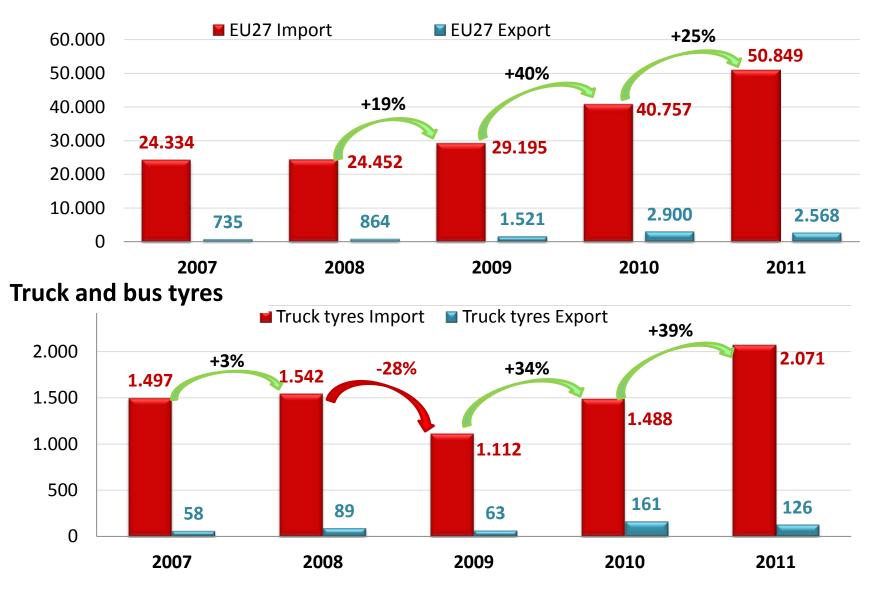
Source: Eurostat/in 000 units *HS Code: herringbone tyres 4011.6100; 4011.9110



Import / export of tyres with China

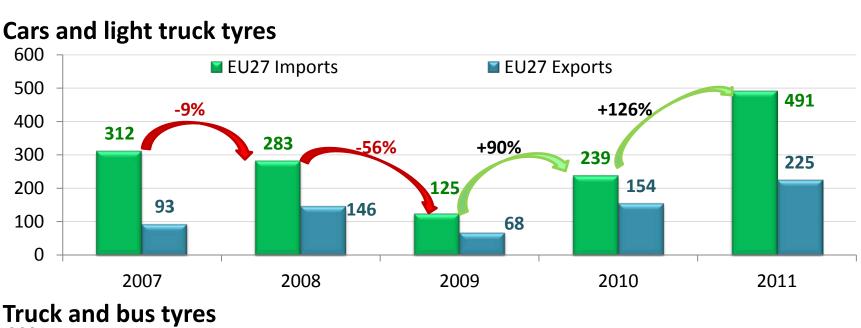
Source: Eurostat/000 units

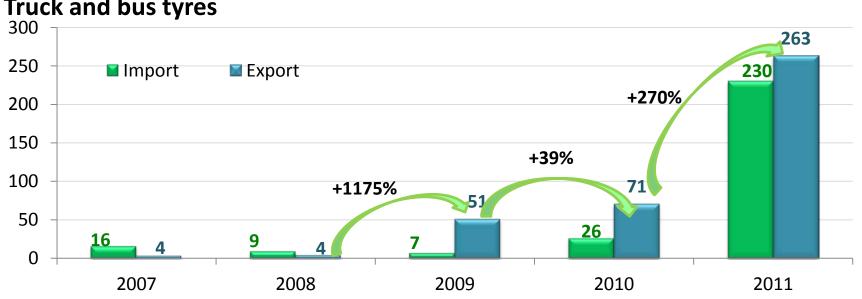
Cars and light truck tyres



Import / export of tyres with India

Source: Eurostat/000 units

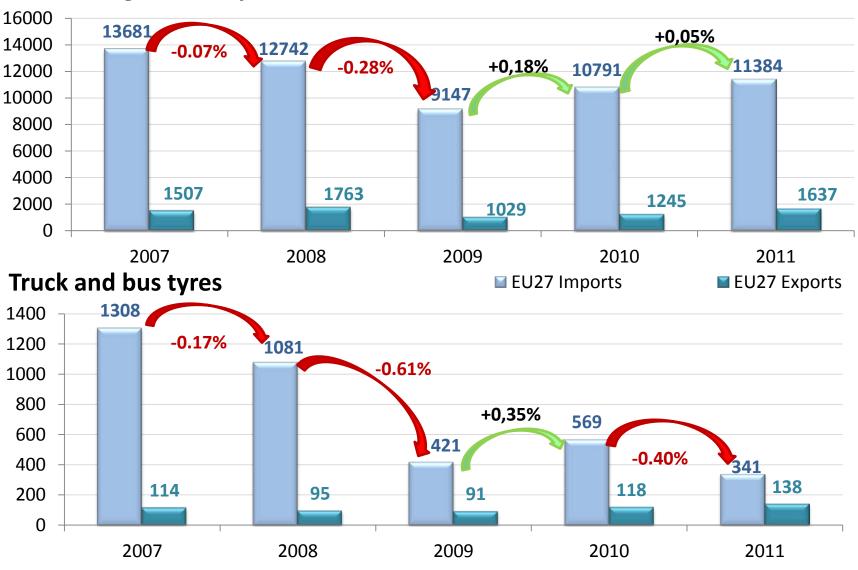




Import / export of tyres with Japan

Source: Eurostat/000 units

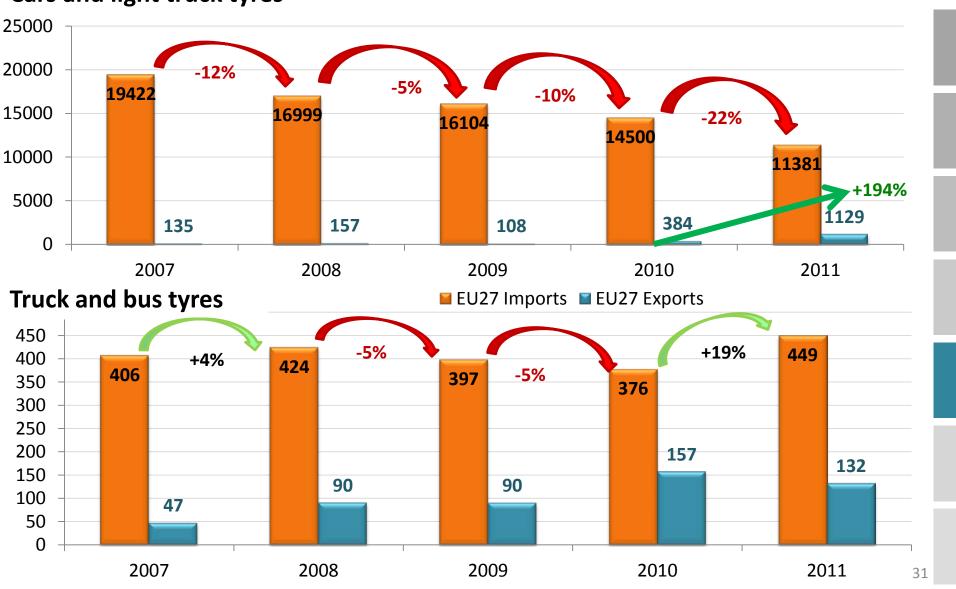
Cars and light truck tyres



Import / export of tyres with Republic of Korea

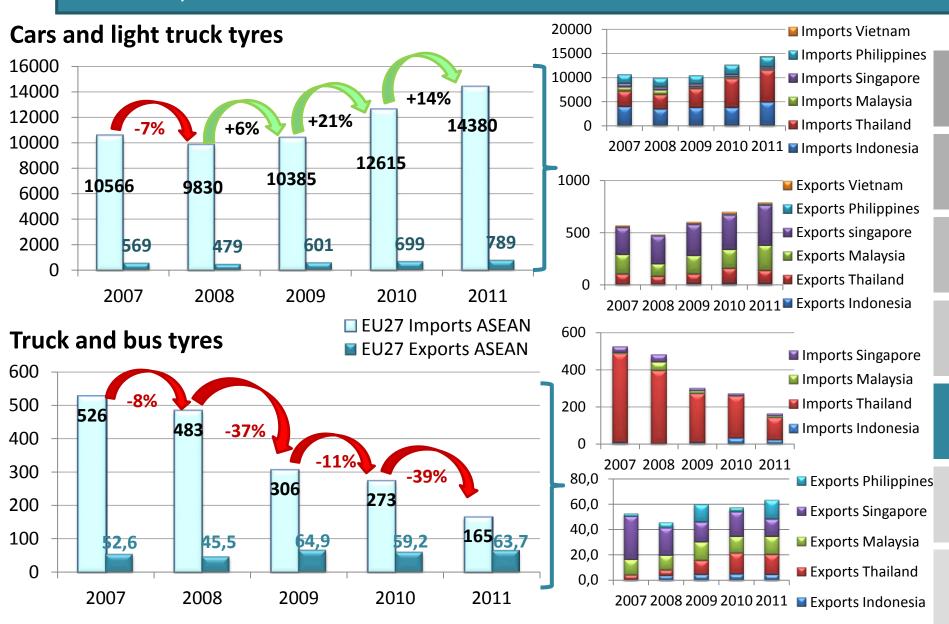
Source: Eurostat/000 units

Cars and light truck tyres



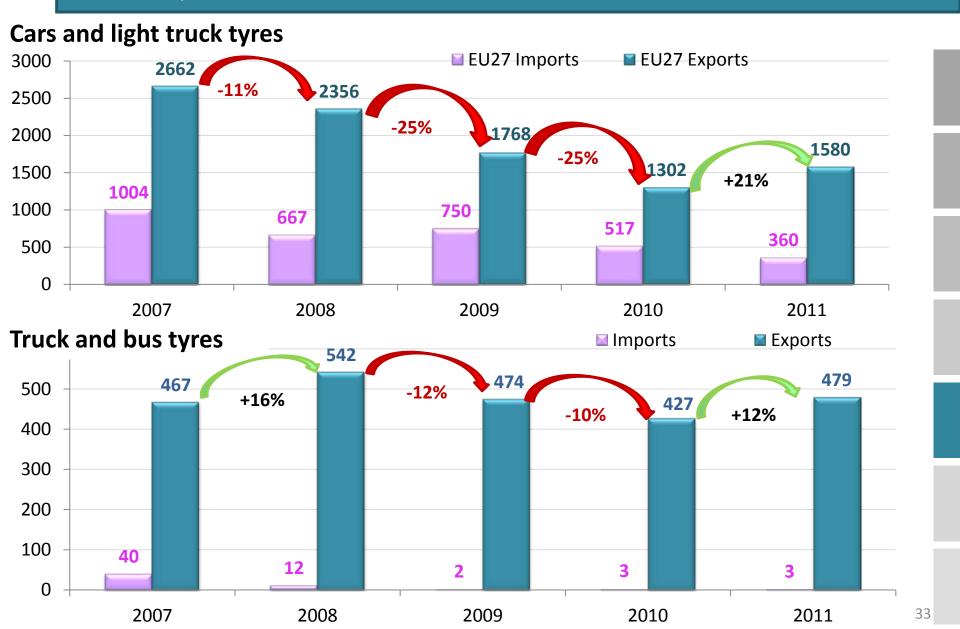
Import / export of tyres with ASEAN

Source: Eurostat/000 units

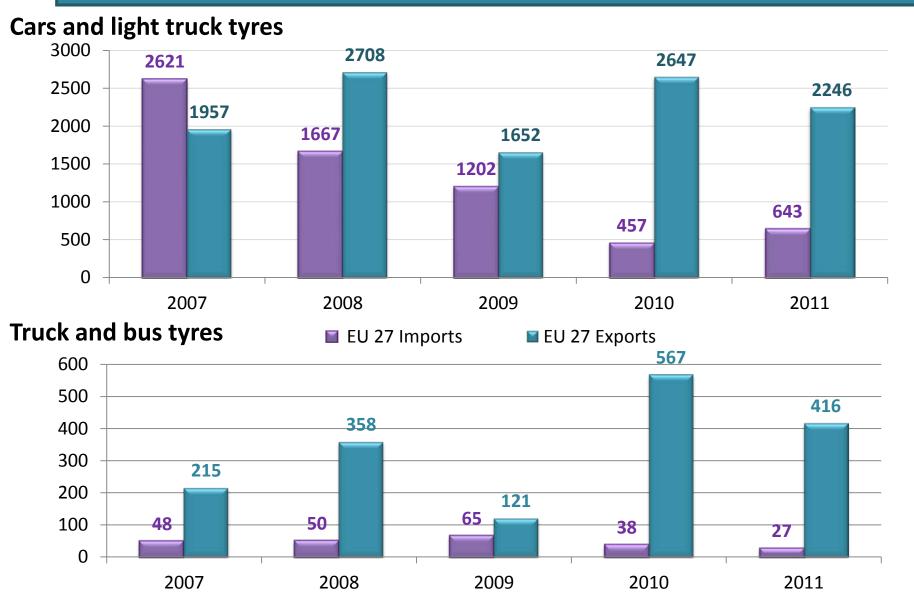


Import / export of tyres with GCC

Source: Eurostat/000 units



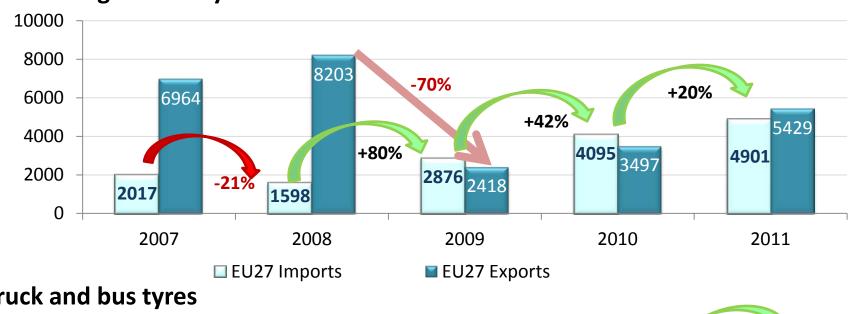
Import / export of tyres with Mercosur



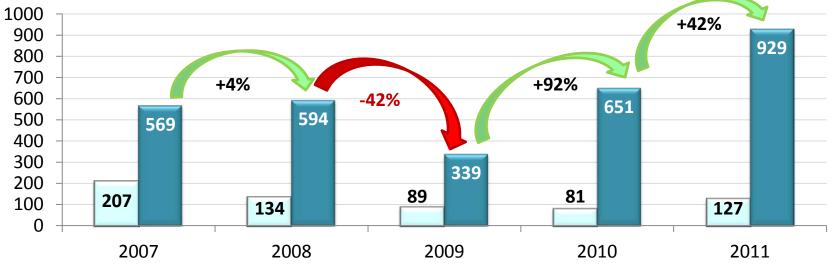
Import / export of tyres with Russia

Source: Eurostat/000 units

Cars and light truck tyres



Truck and bus tyres

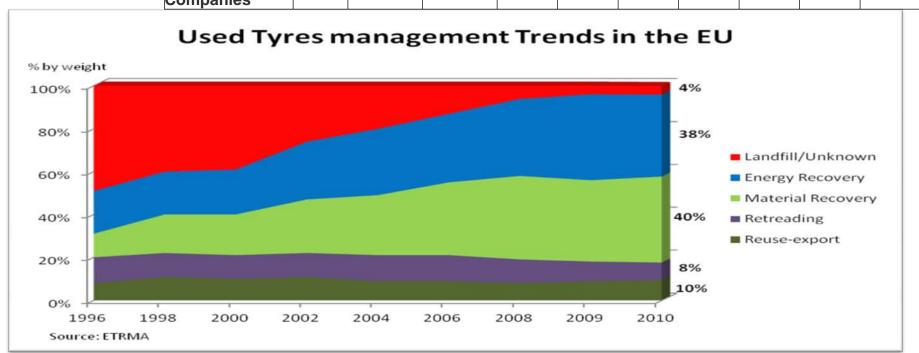


Used Tyres – Management Trends

Source: ETRMA

Used tyres management trends in the EU

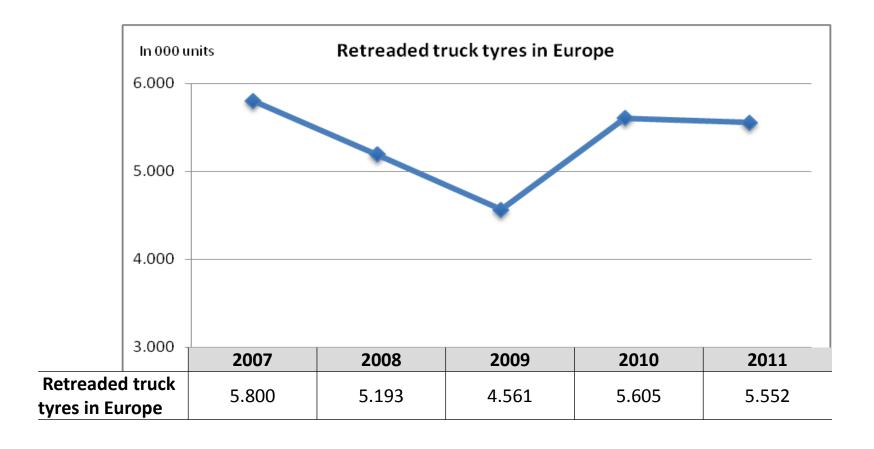
			1994	1996	1998	2000	2002	2004	2006	2008	2009	2010
S		Reuse-export	11%	8%	11%	10%	11%	9%	9%	8%	9%	10%
TYRES		Retreading	10%	12%	11%	11%	11%	12%	12%	11%	9%	8%
	10	Material Recovery	6%	11%	18%	19%	25%	28%	34%	39%	38%	40%
USED	ELTS	Energy Recovery	11%	20%	20%	21%	27%	31%	32%	36%	40%	38%
ñ	ш	Landfill/Unknown	62%	49%	40%	39%	26%	20%	13%	6%	4%	4%
			100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
		# of ELT										
		Management	1	3	4	4	7	11	13	13	13	14
		Companies										



Used Tyres – Tyre Retreading in Europe

Source: Europool / 000 units

Hot & cold retreaded truck tyres

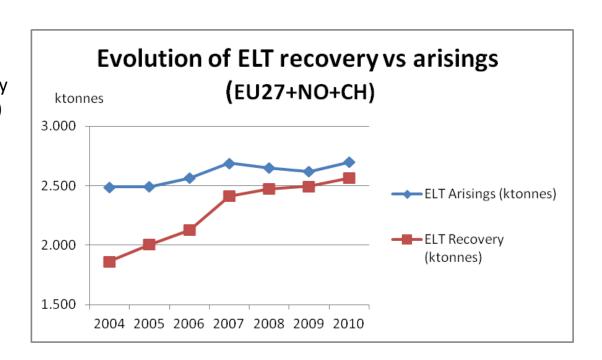


Used Tyres – Evolution of ELT Recovery vs. ELT arisings

Source: ETRMA

Evolution of ELT Recovery vs. ELT arisings

	ELT	ELT	ELT
	Recovery	Arisings	Recovery
	(ktonnes)	(ktonnes)	rate (%)
2004	1.863	2.488	75%
2005	2.006	2.492	80%
2006	2.128	2.564	83%
2007	2.413	2.690	90%
2008	2.472	2.650	93%
2009	2.494	2.621	95%
2010	2.563	2.699	95%



Used Tyres – ELT Recovery routes

Source: ETRMA

ELT Recovery routes in 2010

	ktonnes (2010)	Application	Examples	%					
MATERIAL RECOVERY		Civil Engineering	Foundation for roads andrailways; Embankment stabilizers; Draining material, Erosion barriers;	18%					
	1.315	Product Applications	Flooring (playgrounds, sports fields) and Paving blocks, fields) and Paving blocks, Roofing materials, Wheels for Caddies, use in steel mills and foundries as carbon substitute, dock fenders,	82%					
ENERGY		Power plants, co-incineration with other waste							
RECOVERY	1.248	Cement kilns							

RUBBER

This section gives an overview of the consumption, use and trade flows of natural and synthetic rubber in Europe.

- •The tyre industry uses up to 75% of the natural rubber imported in Europe;
- •The GRG industry uses up to 54% the amount of synthetic rubber in Europe;
- •With regard to natural rubber, Europe is the second biggest consumer after China;
- •The main exporter to Europe is Indonesia.

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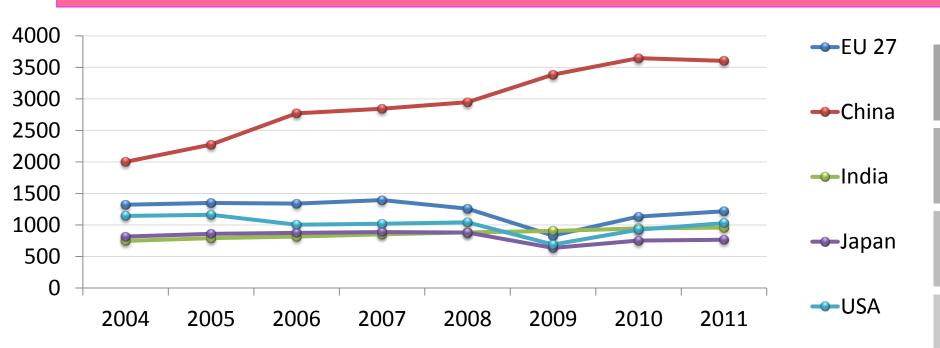
EU Total and breakdown of consumption of rubber

Source: IRSG and LMC/000 tonnes

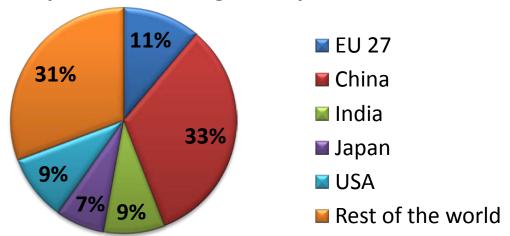


Natural rubber consumption in key countries

Source: IRSG/000 tonnes

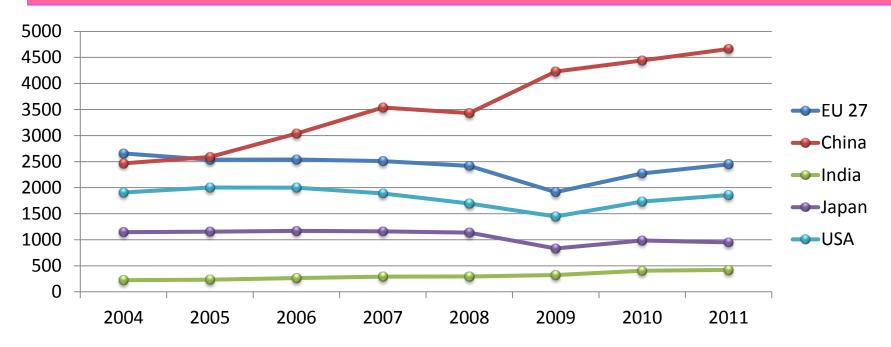


NR Consumption Share by main consuming country in 2011

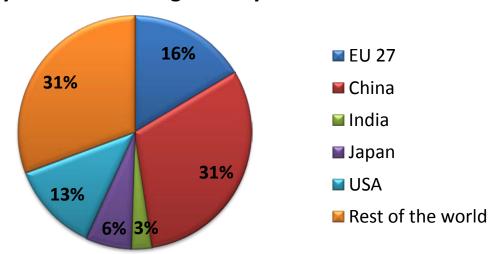


Synthetic rubber consumption in key countries

Source: IRSG/000 tonnes

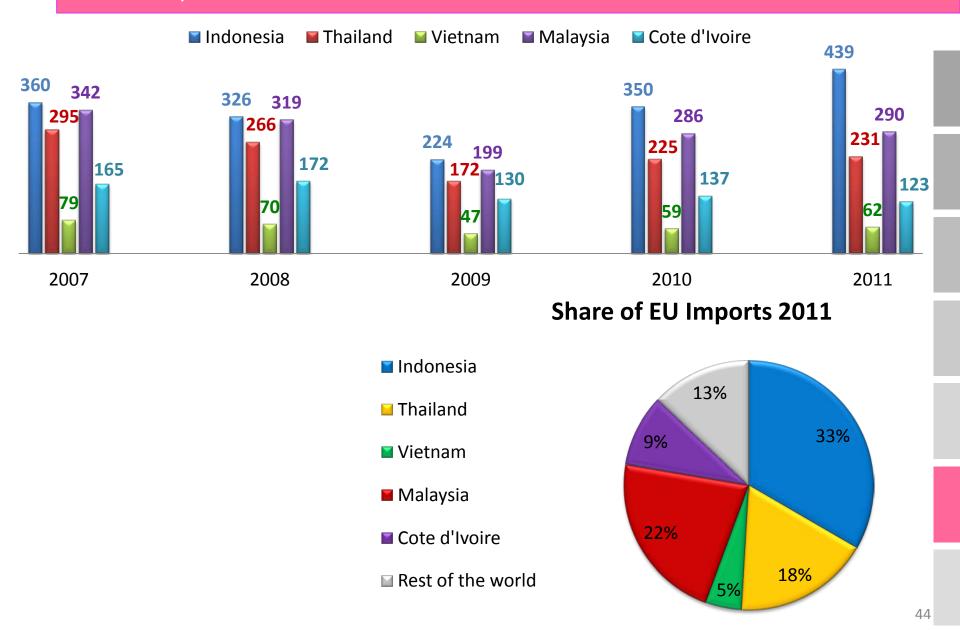


SR Consumption Share by main consuming country in 2011



EU Imports of Natural Rubber from key countries

Source: Eurostat/000 tonnes



Appendix: Export and Import Tariffs

This section gives an overview current import and export tariffs:

- •EU import tariffs for tyres and GRG are generally between 0 and 6.5%.
- •The exports tariffs that EU products face are in third countries have peaks as high as 40%.

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Appendix: Export and Import Tariffs

Export and import tariffs for tyres

Source: export duties, www.madb.europa.eu; import tariffs, TARIC database

When exporting from the EU to the trading partner country

Code	Products	Argentina	Brazil	Canada	China	Colombia	India	Indonesia	Japan	Korea	Malaysia	Paraguay	Peru	Russia	Singapore	Thailand	Ukraine	Uruguay	USA	Vietnam
4011.10	Car Tyres	16%	25%¹	7%²	10%	10%	10%	15%	0%	0%	40%	5%	0%	20%³	0%	10%	0-10%	16%	3.4- 4% ²	25%
4011.20	MHV Tyres	16%	16%	7%²	3-10%	10%	10%	15%	0%	0%	40%	10%	0%	15%	0%	10%	7%	16%	3.4- 4% ²	25%
4011.40	Moto Tyres	16%	16%	0%	15%	0%	10%	15%	0%	0%	30%	16%	0%	5%	0%	10%	10%	16%	0%	35%
4011.61/92	Agro Tyres	16%	16%	0%	17.5%	10%	10%	15%	0%	0%	30%	16%	0%	5%	0%	10%	10%	16%	0%	15-20%

¹ Since September 2012 as by Decision CMC N 39/11

When importing from the trading partner country to the EU

Code	Products	Argentina ¹	Brazil ¹	Canada	China	Colombia ¹	India ¹	Indonesia	Japan	Korea	Malaysia ¹	Paraguay ¹	Peru ¹	Russia ¹	Singapore	Thailand ¹	Ukraine ¹	Uruguay ¹	USA	Vietnam ¹
4011.10	Car Tyres	0%	0%	4.5%	4.5%	0%	0%	0%	4.5%	3.3%	0%	0%	0%	0%	4.5%	0%	0%	0%	4.5%	0%
4011.20	MHV Tyres	0%	0%	4.5%	4.5%	0%	0%	0%	4.5%	3.3%	0%	0%	0%	0%	4.5%	0%	0%	0%	4.5%	0%
4011.40	Moto Tyres	0%	0%	4.5%	4.5%	0%	0%	0%	4.5%	3.3%	0%	0%	0%	0%	4.5%	0%	0%	0%	4.5%	0%
4011.61 /92	Agro Tyres	0%	0%	4%	4%	0%	0%	0%	4%	3.0%	0%	0%	0%	0%	4%	0%	0%	0%	4%	0%

¹GSP Beneficiary

² Of Free-on-Board (FOB) value

³ But not less than €6.2/unit

Export and import tariffs for GRG

Source: export duties, www.madb.europa.eu; import tariffs, TARIC database

When exporting from the EU to the trading partner country

Code	Products	Argentina	Brazil	Canada	China	Colombia	India	Indonesia	Japan	Korea	Malaysia	Paraguay	Peru	Russia	Singapore	Thailand	Ukraine	Uruguay	USA ¹	Vietnam
4008	Plates, sheets, strips, rods, profile shapes	14%	14%	0,0	8%	0-10%	10%	5%	0%	0- 6,6%	5-30%	14%	0-6%	5%	0%	5-30%	0-5%	14%	0- 3,3%	3%
4009	Tubes , pipes hoses	14%	14%	0,0	10- 10,5%	0-5%	10%	5%	2,3- 2,5%	0- 6,6%	30%	10%	6%	0-5%	0%	5-10%	0%	14%	2,5%	3%
4010 t	Conveyor and ransmission belts	14%	14%	0%	8-10%	0-5%	10%	5%	1,9%	0- 6,6%	30%	10-14%	0%	5%	0%	10%	0%	14%	1,9- 8%	5-15%
4015	Gloves	16%	16%	10- 15,5% ¹	8-18%	5-15,5%	10%	5%	0%	0%	0-15%	16%	6%	10-15%	0%	10%	5-10%	16%	0- 14%	5-20%

¹ Of Free-on-Board (FOB) value

When importing from the trading partner country to the EU

Code	Products	Argentina ¹	Brazil ¹	Canada	China	Colombia ¹	India¹	Indonesia	Japan	Korea	Malaysia ¹	Paraguay ¹	Peru ¹	Russia ¹	Singapore	Thailand ¹	Ukraine ¹	Uruguay ¹	USA	Vietnam ¹
4008	Plates, sheets, strips, rods, profile shapes	0%	0%	2,9-3%	2,9- 3%	0%	0%	0%	2,9- 3%	2,9- 3%	0%	0%	0%	0%	2,9-3%	0%	0%	0%	2,9- 3%	0%
4009	Tubes , pipes hoses	0%	0%	3%	3%	0%	0%	0%	3%	3%	0%	0%	0%	0%	3%	0%	0%	0%	3%	0%
4010	Conveyor and transmission belts	0%	0%	6,5%	6,5%	0%	0%	0%	6,5%	6,5%	0%	0%	0%	0%	6,5%	0%	0%	0%	6,5 %	0%
4015	Gloves	0%	0%	2,0-5%	2-5%	0%	0%	0%	2,0- 5%	2,0- 5%	0%	0%	0%	0%	2,0-5%	0%	0%	0%	2,0- 5%	0%

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TYRE & RUBBER manufacturers'





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